

THE ALL-IN-ONE
SOLUTION FOR VENUES



Q2B

QUOTE TO BOOK
SOLUTION FOR VENUES

Africa's most
comprehensive
Venue Management
Solution

All your reservations in One Calendar

- Accommodation
- Event Tickets
- Activities
- Weddings
- Conferences
- Functions

MORE BENEFITS

- Low Subscription fee per month
- Web based
- Locally Developed
- Cutting Edge Technology
- Unlimited Users, Devices & Resources
- 24-Hour Support
- Setup & Training
- Online Payments
- Integration with Leading OTAs
- Venue Link - Real-time availability link with other establishments
- Partnership Advantage
- Online availability with no commissions



Activities

- Online availability with no commissions
- Any type of activity
- Easy to use software
- Book from any device
- Manage bookings on the move
- Unlimited Activities & Time slots
- Unlimited Users
- Manage Pooled Resources
- Activity Monitor
- Electronic Indemnity and Check-in app



Tickets

- Online availability with no commissions
- Any type of Event, Big or Small
- Easy to use software
- Book from any device
- Manage Bookings on the move
- Unlimited Events | Tickets
- Unlimited Users
- Scan tickets with any Device



Accommodation

- Online availability with no commissions
- Real time availability
- Easy to use software
- Book from any device
- Channel management incl.
- Linked to Leading OTAs
- Unlimited Rooms or Camp Sites
- Unlimited Users
- 5 Rate types
- Key deposit
- Check-in/out & Housekeeping
- Electronic Indemnity and Check-in app



Venue Link

- Create links to other Venues
- Easy to use software
- Book from any device
- Online availability Accommodation, Activities & Events
- Commission relationships setup
- Detailed reporting
- Link to Local OTA's

Some of the functionality...

- Built in CRM Functionality
- Auto RSVP Link for guests
- Built-in Function Sheets
- One click Attendees list
- Easy to use software
- Book from any device
- Manage Bookings on the move
- Unlimited Users
- Detailed daily planner report
- Management reports

RETURNABLE INVENTORY

- Any type of item
- Invoice & Quote platform
- Management Reports
- Availability Search by date
- Access on any device
- Manage on the move
- Unlimited Items & Users

Unique Features of Q2B

- CRM - Customer Relationship Management
- Auto Birthday Service
- Auto Anniversary Service
- RSVP Registration Link
- Auto Certificates
- Electronic Check-in Applications
- Customer Data Compilation
- Paperless Gate Control
- Comprehensive Management Reports
- Auto Customer Feedback
- Promo Codes
- Gift Vouchers
- Sell Extra's online
- Channel Management



CRM Customer Relationship Management

Manage your sales pipeline, keep track of your customer interactions and never let a deal fall through the cracks. Automated tools and reporting. Remarkably easy to use.



Auto Birthday Service

Our Birthday Service will send out an automated Happy Birthday wish to all your guests. You can also add a gift voucher to your message and bring them back for more!



Auto Anniversary Service

The service will send your wedding customers a happy anniversary every year, you can also include a discounted voucher to bring guests back for more celebrations at your venue!



RSVP Registration Link

Venues usually only record the organizer, host or hostess details and never obtain the details of guests. Q2B solved this problem with an automated registration link for event attendees, adding potential customers to your business. With 1 click you can now manage all your customers RSVP's for their function, conference or wedding and provide them with updated attendees list with no additional admin required



Auto Certificates

Set up your own Automated Certificates for your Activity customers. The Automated Certificate will reach your customer after his exciting activity, branded with your establishment details with his name & date and activity completed. Awesome extra with every activity and inspiring your customer to come back for more...



Automated Check-in Apps

Set up your own Automated Check-in application for Activities or Accommodation customers. Designed with your own questions, buttons and look and feel in seconds. The application will also allow your customer to sign an indemnity, which will be stored to his specific reservation for future use! NO MORE printed indemnities with piles and piles of files keeping all your indemnities!



Customer Data Compilation

Realizing that venues do not have time to consolidate their customer information into databases, we incorporated automated customer database generation. No loss of customer information or additional capturing required. Q2B also offer an easy marketing solution for mass mailing, easy group selection makes your task easy to promote a special event or show to specific group of customers



Paperless Gate Control

We offer Paper less Gate Control. Capture all your Guest details & Day Visitors automatically in a Customer Database! Electronically control entries and exits from your venue.



Comprehensive Management Reports

Detailed Management reports offered in the solution, from Monthly, Revenue, Feedback, Age Analysis, Online Bookings, POS Recon, Venue Link, User Activity, Payments reports, to Company Statements

We also offer detailed Housekeeping, Check in-out, Daily planner reports in the solution.



Auto Customer Feedback

Automated customer feedback will reach your attendees 24-hours after each event. Feedback obtained is neatly presented in feedback analysis reports and will enable the venue to respond to comments and adjust their focus where required. Questions manageable by venue and type of event.



Promo Codes

Promote your venue through the use of promotion codes. Promotion codes can be used to provide online discounts to your customers for Accommodation, Activities and Ticket sales. Create unlimited Promotion Codes and sell your offers online quick and easy



Gift Vouchers

Sell vouchers for accommodation or activities online. Vouchers can be bought online, gifted or distributed to the public and redeemed in the online purchasing of accommodation, event tickets or activities.



Sell Extra's Online

Extras is an excellent way to provide sell-up opportunities online. Extras can be set up as price list items and become available for online purchase for accommodation, activities and event tickets.



Channel Management

Manage all your Online Travel Agents in real-time. No more sync buttons. Set your rates and stay requirements to all channels in real-time.

Calendar synchronization and new reservation happen on the fly without you having to lift a finger.

Work with individual rooms or categories. Q2B will also translate any of your rate types into OTA rates.

Q2B integrates with all leading International & Local OTAs



Point of Sale

- Cuisine Software
- Ideal Software
- EasiPos
- Bizzfo



Online Payments

- Q2B-Pay is in collaboration with Bidvest Bank Merchant Services



Integration Partnerships

- Our-Venue.com (Event App)
- All-Telecoms (Bulk SMS)

Monthly Subscriptions



▶	All-in-One Solution	R1030
▶	Functions Venue Only	R605
▶	Returnable Inventory Only	R605
▶	Accommodation & Channel Manager	R425
▶	Activity Solution	R425
▶	Ticket Solution	R425

Contact us

 060 960 5808 | 082 895 5595

 info@q2b.co.za

 www.q2bsolutions.co.za

WE ARE PROUD MEMBERS OF...

